

As an approved contractor, your customers will receive a free UGI DIY energy-savings kit when you perform an evaluation. The kit comes complete with a web enabled smart thermostat, plus, other energy and water saving components.



The additional program resources available to participating contractors make it easy to provide detailed reports to homeowners, highlighting improvement opportunities to increase energy efficiency and reduce utility bills.

## Why Join the UGI SaveSmart Contractor Network?

As an approved home energy contractor, you can leverage UGI incentives and energy savings kits to sell home evaluations – in turn converting those evaluations into projects, boosting your pipeline, and increasing sales volume.

Contractors can **earn up to \$200** for each completed evaluation, with the customer paying you \$50 directly and a \$150 incentive from the program.

Participating contractors receive training on the latest techniques, marketing support and financial incentives. The UGI SaveSmart program provides contractors with marketing resources to help showcase your company as a trusted source for upgrades and best promote your services.

Take Advantage of new ways to showcase your company's services to UGI gas customers with:

- · Visibility on program website,
- Exclusive incentive offers,
- · Co-brandable materials,
- Targeted email and advertising

And ongoing program marketing and support, including:

- · Print publications,
- Radio ads,
- · Online marketing,
- And UGI bill inserts.

Join the program to enhance your ability to help customers identify opportunities to save gas and money. Close more upgrade projects, grow your loyal customer base and boost customer retention.



## **Streamlined Participation**

Joining the network of certified home energy contractors magnifies your company's ability to deliver a comprehensive, whole-home service. All-inclusive energy evaluations help best identify opportunities for significant gas savings and offer more value to your customers.

Plus, with a streamlined workflow, contractors can successfully:

- Sell and perform home energy evaluations,
- Review findings with customers,
- Identify opportunities for energy efficiency improvements,
- Recommend follow up projects based on evaluation,
- Share information on how incentives can offset project costs,
- Sell and install projects
- And submit final application and customers receive incentives.



## **Contractor Eligibilty**

To be eligible, contractors must have Building Analyst certification from the Building Performance Institute (BPI) or be willing to obtain BPI Building Analyst certification prior to on-boarding. The BPI Building Analyst certification prepares you to identify deficient areas of the home and make recommendations for key areas of improvement to help homeowners save gas and money while improving their home's comfort, safety and durability.

Contractors are also required to have a Pennsylvania Home Improvement Contractor (PAHIC) license number and work within the UGI Gas service territory in Pennsylvania.



## **Join the Program**

Ready to help UGI Gas customers keep more of their money, giving them more control of their home's energy, comfort and value while expanding your business offering? Contact a member of our team at dcaldwell@psdconsulting.com or 267-453-9579 to get started or visit UGI Save Smart Home Energy Upgrades to enroll today!